

Australia's new AML rules became a masterclass in a month

AML/CTF compliance training for lawyers across Australia



The situation

New AML/CTF rules extended obligations to lawyers across Australia for the first time. Existing material didn't cover any of it, and every provider was racing the same deadline.



The approach

40 modules filmed in 4 days, edited for genuine retention, and delivered directly onto AML Sorted and Teal Compliance's own learning platforms.



The result

Delivered ahead of competing materials, outclassing the market, with a partnership that continues today.

40

MODULES PRODUCED

4 days

TO FILM THE COURSE

~1 month

TO FULL DELIVERY

2

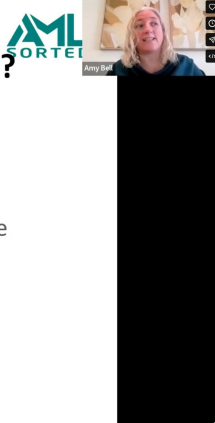
MASTERCLASSES FILMED SINCE

BEFORE & AFTER

Before

Why do Client Due Diligence?

- Know who you are acting for
 - Fraud
 - Disguising involvement
- Understand why they are doing what they are doing
 - Does it make sense?
 - Could it be a "front" for money laundering
- Keeping an eye out
 - Crooks often pounce last minute



A live Zoom recording of one of Amy's early sessions: webcam window, meeting-app chrome, unoptimised aspect ratio.

After



Understanding Politically Exposed Persons (PEPs)



Domestic PEP

Individuals who hold or have held prominent public positions within Australia. This includes high-ranking government officials, judiciary members, and military officers at the federal or state level. Members of Parliament (MPs), State Premiers, High Court Judges, Governors, and senior executives of government-linked entities.



Foreign PEP

Individuals who hold or have held prominent public positions in a foreign country. Under Australian law, Foreign PEPs are automatically classified as High Risk, requiring mandatory Enhanced Customer Due Diligence (ECDD). Foreign Heads of State, Government Ministers, senior diplomats, high-ranking foreign military officers, and board members of foreign state-owned banks.



International PEP

Individuals who hold or have held prominent functions by an international organization. These are entities established by formal political agreements between countries that have the status of international treaties. Senior officials of the United Nations (UN), the World Bank, the International Monetary Fund (IMF), or the World Health Organization (WHO).

One module from the finished Tranche 2 course: branded, presenter-led, and built to make dense regulatory detail genuinely easy to follow.

THE RESULT

The videos were a massive hit. By focusing on retention and engagement, the course successfully outclassed competing materials. Teal Compliance and AML Sorted remain among our closest partners to this day, and we continue providing impactful training content together across Australia and the UK.

ACCURACY MATTERED

The course covered exactly the kind of detail a lawyer can't afford to get wrong, from AML reporting obligations to how a Politically Exposed Person is actually classified under Australian law. Across the full 40-module series, the regulatory content held up to client review, with only minor spelling corrections required.

Facing a similar gap? Let's talk about turning your existing material into accurate, lawyer-ready training before the next deadline lands.

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